

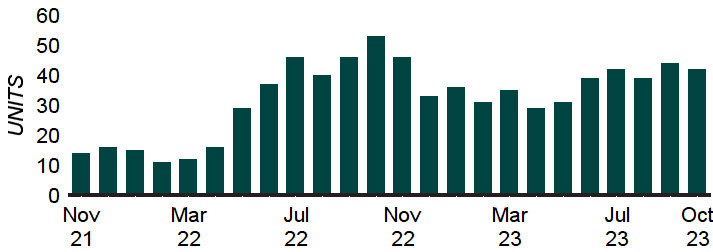
# OCTOBER 2023 MARKET REPORT

Hudson  
Residential

	October 2023	CHANGE FROM September 2023	CHANGE FROM October 2022
MEDIAN SALE PRICE	\$495,000	▲ 2.00%	▲ 32.00%
AVERAGE SALE PRICE	\$597,333	▲ 25.30%	▼ -26.80%
UNITS SOLD	6	▼ -33.30%	▼ -45.50%
AVERAGE DAYS ON MARKET	42	▼ -27.60%	▲ 23.50%
% OF SALES PRICE	104.86	▲ 11.80%	▲ 7.40%
UNITS FOR SALE	46	0.00%	▼ -16.40%
MONTHS OF INVENTORY	7.70	▲ 51.00%	▲ 54.00%

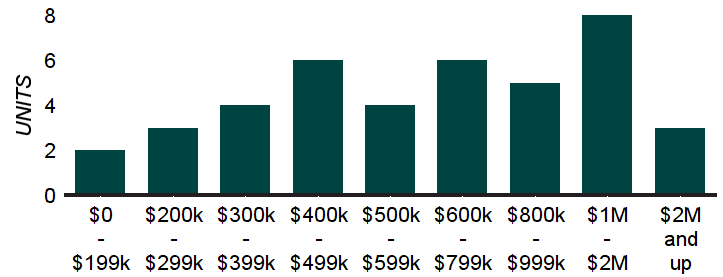
## HOMES FOR SALE

Number of homes listed for sale, end of month



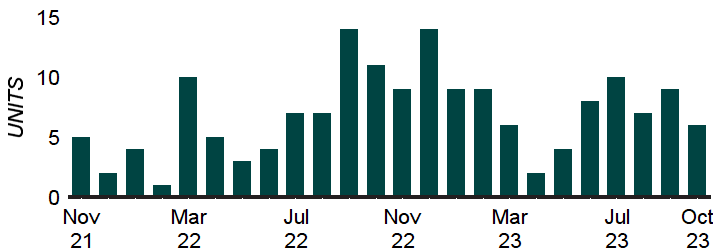
## HOMES FOR SALE BY PRICE RANGE

Number of homes listed for sale at the end of month



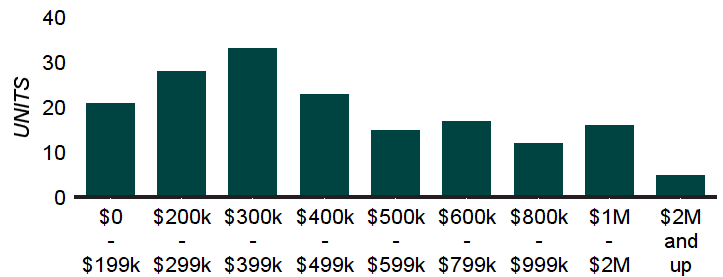
## HOMES SOLD

Number of homes sold



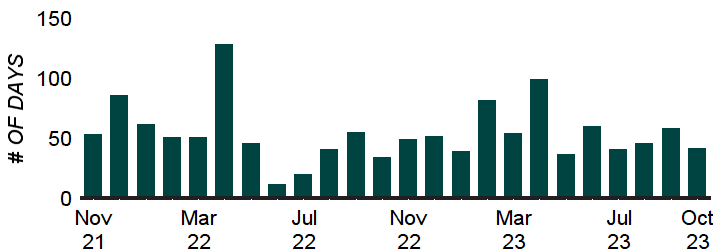
## HOMES SOLD BY PRICE RANGE

Number of homes sold in the previous two years



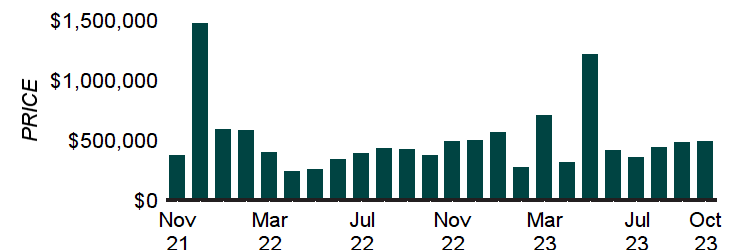
## DAYS ON MARKET - SOLD

Average days on market for all homes sold



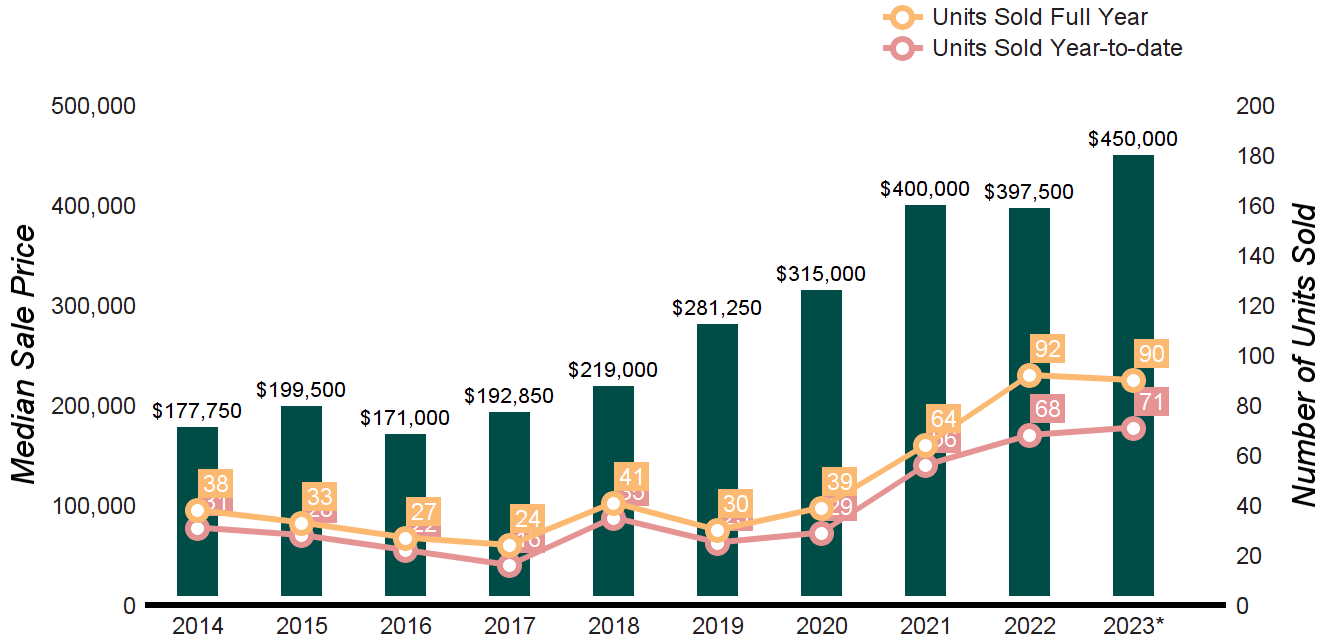
## MEDIAN SALE PRICE

Price of the "middle" homes sold - an equal number of sales were above AND below this price



# TEN-YEAR MARKET HISTORY

Hudson  
Residential



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023*
<b>UNITS SOLD</b>	38	33	27	24	41	30	39	64	92	90
	▼ 7%	▼ 13%	▼ 18%	▼ 11%	▲ 71%	▼ 27%	▲ 30%	▲ 64%	▲ 44%	▼ 2%
<b>MEDIAN SOLD PRICE</b>	\$177,750	\$199,500	\$171,000	\$192,850	\$219,000	\$281,250	\$315,000	\$400,000	\$397,500	\$450,000
	▼ 11%	▲ 12%	▼ 14%	▲ 13%	▲ 14%	▲ 28%	▲ 12%	▲ 27%	▼ 1%	▲ 13%

Data source: Residential Homes. Information believed to be accurate but not warranted.  
 Copyright ©2023 Houlihan Lawrence. All rights reserved.  
 \*2023 year-to-date Homes and Median Price are through 10/31/2023  
 For 2023, Homes on Full-Year Line Graph are annualized based on actual sales year-to-date