

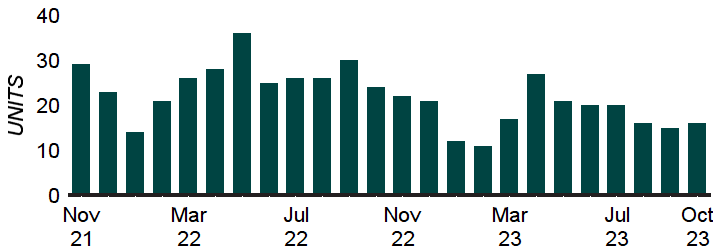
# OCTOBER 2023 MARKET REPORT

New Fairfield  
Single Family For Sale

	October 2023	CHANGE FROM September 2023	CHANGE FROM October 2022
MEDIAN SALE PRICE	\$630,000	▲ 28.60%	▲ 9.50%
AVERAGE SALE PRICE	\$603,233	▲ 5.10%	▼ -10.30%
UNITS SOLD	9	▼ -40.00%	▼ -25.00%
AVERAGE DAYS ON MARKET	44	▼ -10.20%	▼ -18.50%
% OF SALES PRICE	103.06	▲ 0.50%	▲ 7.40%
UNITS FOR SALE	22	▲ 10.00%	▼ -31.30%
MONTHS OF INVENTORY	2.40	▲ 84.60%	▼ -11.10%

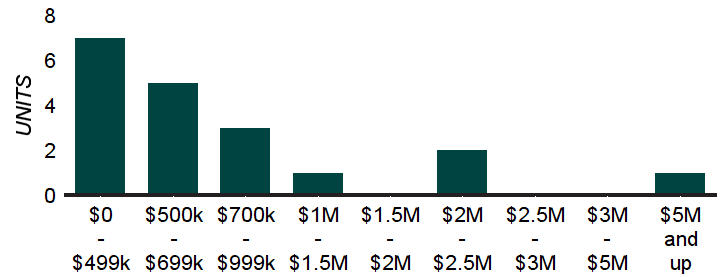
## HOMES FOR SALE

Number of homes listed for sale, end of month



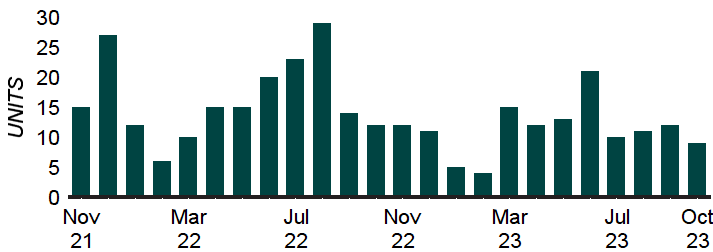
## HOMES FOR SALE BY PRICE RANGE

Number of homes listed for sale at the end of month



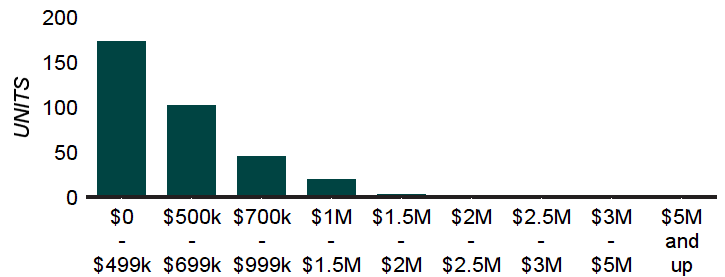
## HOMES SOLD

Number of homes sold



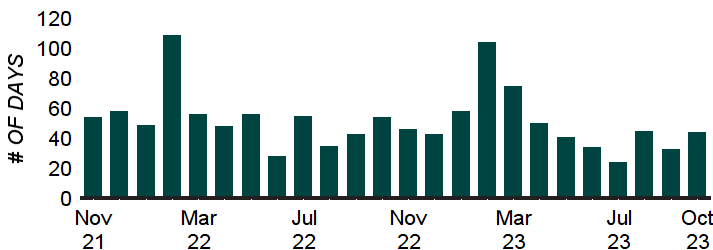
## HOMES SOLD BY PRICE RANGE

Number of homes sold in the previous two years



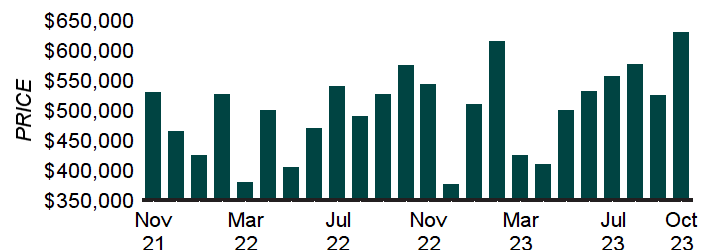
## DAYS ON MARKET - SOLDS

Average days on market for all homes sold



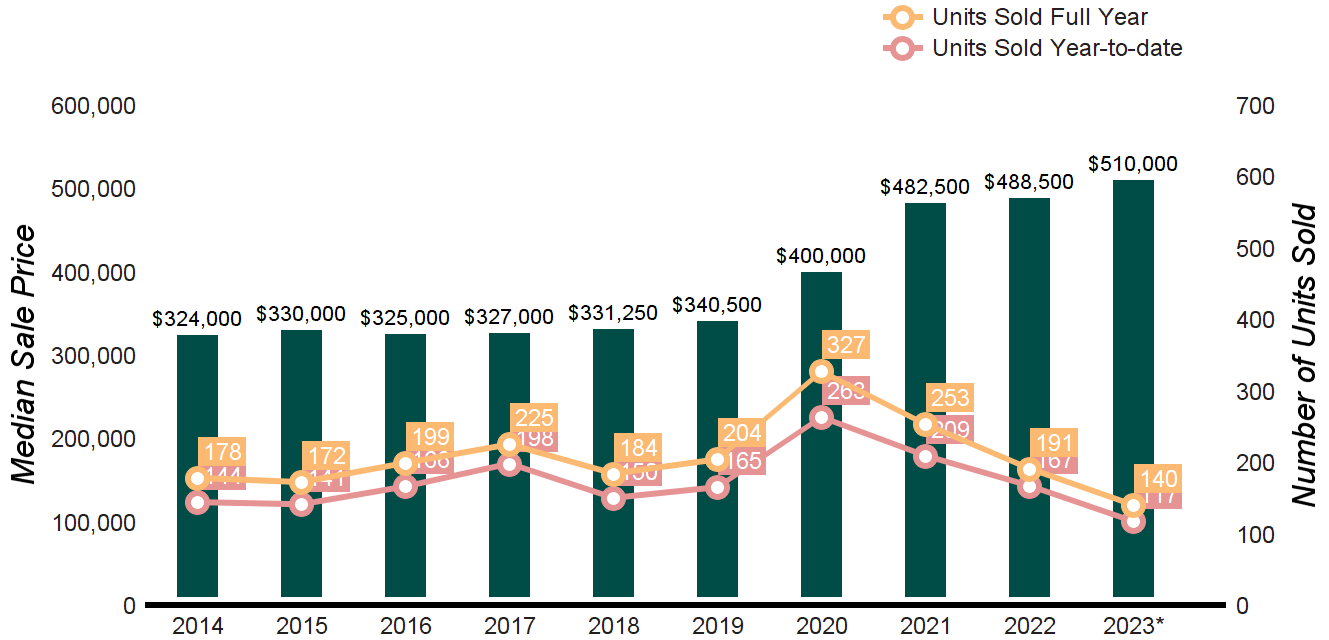
## MEDIAN SALE PRICE

Price of the "middle" homes sold - an equal number of sales were above AND below this price



# TEN-YEAR MARKET HISTORY

New Fairfield  
Single Family For Sale



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023*
<b>UNITS SOLD</b>	178	172	199	225	184	204	327	253	191	140
	▲ 6%	▼ 3%	▲ 16%	▲ 13%	▼ 18%	▲ 11%	▲ 60%	▼ 23%	▼ 25%	▼ 27%
<b>MEDIAN SOLD PRICE</b>	\$324,000	\$330,000	\$325,000	\$327,000	\$331,250	\$340,500	\$400,000	\$482,500	\$488,500	\$510,000
	▲ 2%	▲ 2%	▼ 2%	▲ 1%	▲ 1%	▲ 3%	▲ 17%	▲ 21%	▲ 1%	▲ 4%

Data source: Smart MLS, Single Family For Sale Homes. Information believed to be accurate but not warranted.

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\*2023 year-to-date Homes and Median Price are through 10/31/2023

For 2023, Homes on Full-Year Line Graph are annualized based on actual sales year-to-date